



2015 FINANCIAL OVERVIEW



The USO strengthens America's military service members by keeping them connected to **FAMILY, HOME** and **COUNTRY**, throughout their service to the nation.

FINANCIAL STEWARDSHIP

Consolidated Statement of Financial Position, December 31, 2015 (in thousands)

ASSETS		LIABILITIES	10,604
Cash and cash equivalents	29,574		
Receivables, net	13,075	NET ASSETS	
Inventory, prepaid expenses and other assets	6,011	Unrestricted	89,777
Investments	100,886	Temporarily restricted	28,482
Fixed Assets, net	4,915	Permanently restricted	25,598
Total Assets	154,461	Total Net Assets	143,857
		Total Liabilities and Net Assets	154,461

Consolidated Statement of Activities and Changes in Net Assets, year ended December 31, 2015 (in thousands)

SUPPORT AND REVENUE	Unrestricted	Temporarily Restricted	Permanently restricted	Total
Contributions and grants	106,891	7,923	—	114,814
Contributed materials, facilities and services	84,066	1,066	—	85,132
USO center revenue	4,736	—	—	4,736
Investment and other income	(799)	(942)	—	(1,741)
Net assets released from restriction	9,405	(9,405)	—	—
Total support and revenue	204,299	(1,358)	—	202,941
OPERATING AND SUPPORTING EXPENSES				
<i>Program Services</i>				
USO Centers	36,708	—	—	36,708
Programs	12,518	—	—	12,518
Contributed materials, facilities and services	84,679	—	—	84,679
Entertainment	8,346	—	—	8,346
Communications and public awareness outreach	17,483	—	—	17,483
Total Program Services	159,734	—	—	159,734
<i>Supporting services</i>				
Fundraising	23,071	—	—	23,071
Management and general	15,473	—	—	15,473
Contributed materials, facilities and services	216	—	—	216
Total Operating and Supporting Expenses	198,493	—	—	198,493
Change in Net Assets	5,805	(1,358)	—	4,447
Net Assets, beginning of year	83,972	29,840	25,598	139,410
Net Assets, end of year	89,777	28,482	25,598	143,857



OUR PARTNERS

PRESIDENT'S CIRCLE

Commitment to our mission and donations of \$1,000,000 or more per year.



FOUR-STAR PARTNERS

Contributions of \$500,000 or more in either cash or budget-relieving in-kind per year.



USO DONORS

The following contributors made cash pledge or in-kind gifts to the USO:

\$1,000,000 +

Mr. A. James Clark	Johnson & Johnson
AT&T Inc.	The Kroger Co.
BNSF Railway Foundation	NFL
The Coca-Cola Company	

\$500,000 - \$999,999

Anonymous (9)	Lockheed Martin Corporation
BIC	Microsoft
ConAgra Foods, Inc.	The Procter & Gamble Company
Denver International Airport	Starbucks Coffee Company
FedEx Services	TKS Telepost Kabel Service Kaiserslautern
GEICO	Wawa Foundation
J.C. Penney Company, Inc.	

\$250,000 - \$499,999

Almay	Harris Teeter, Inc.
Altria Group	Manhattan Guam Inc. dba Royal Orchid Guam Hotel
Boston Celtics Shamrock Foundation	Donald B. Murray
Fiat Chrysler Automobile Foundation	The Walt Disney Company

\$100,000 - \$249,999

American Airlines	Military Bowl
Bass Pro Shops	New Balance
Chevron	NewDay USA
Columbia Metropolitan Airport	Northrop Grumman Corporation
Cornelia T. Bailey Foundation	Oldcastle Architectural - Belgard Hardscapes
Cracker Barrel Old Country Store, Inc.	Panera Bread
Deloitte	The Paradies Shops
Dover International Speedway	City of Phoenix Center lease
Thomas A. Ellison	Pritzker Military Museum & Library
FirstLight Federal Credit Union	Prudential
Fluor Foundation	David A. Pyle
Gary Sinise Foundation	Soldiers' Angels
The Grainger Foundation	Sony Computer Entertainment America
Grand Canyon University	Stop & Shop New England Division
Great American Wine Company	Colonial Pipeline
Grifols	Toys "R" Us, Inc.
Houston Inner Loop Photo Club	United Way of San Antonio and Bexar County
Indian Motorcycle International, LLC	United Airlines
Mediatti Broadband Communications	



\$50,000 - \$99,999

5 Star Media Group
A. P. Kirby, Jr. Foundation, Inc.
Bacardi U.S.A., Inc.
Dr. Walter Berg
BlackRock
Myrna L. Bowlin
Buffalo Wild Wings
Chief Wiggles - Operation Give
ClearChannel Airports
J.D. and Kristin Crouch
Diana Davis Spencer Foundation
Engelstad Family Foundation
Entertainment Retail Enterprises, LLC
Fluor Corporation

FTD.com, Inc.
Mary L. Gerold
Harry & David
Hawaii Community Fund Grant
HMS Host
Homewood Suites by Hilton
Houston Airport System
Houston Texans & JJ Watt
Hudson Group
Huntington Ingalls Industries
Interbake Foods
Robin and Terry Lineberger
MillerCoors
Naval Air Station Pensacola

New England Revolution
City of Phoenix Parking
Jean and David Rosenblum
The Salt River Pima-Maricopa Indian
Community
City of San Antonio
John D. Schnabel
Mr. and Mrs. Frederick B. Stark
USAA
Verizon Wireless
Walmart
Weber-Stephen Products
West Coast Novelty Group
Sidney White
Yokota Foundation

\$25,000 - \$49,999

7-Eleven, Inc.
Activision Blizzard, Inc.
AdvantiPro GmbH
AIU Insurance Co.
Americable
Ampco
ARCHWAY INCORPORATED (dba Infusion
Coffee & Tea; I♥GUAM)
Arizona Community Foundation
Arizona Diamondbacks Foundation (Randy
Johnson)
Armed Forces Families Foundation Inc.
Michael and Diane Beemer
The Bennett Family Charitable Fund
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BIGS Sunflower Seeds
Boy Scouts of America, Del-Mar-Va Council
Geoffrey Brewster
CARRE Foundation
Casa Ford Lincoln
China Garden Restaurant
Churrasco Brazilian BBQ & Salad Bar
Chrysler Group LLC
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Costco

Cove Meadows Management Corp
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Domino's Pizza
El Paso International Airport
El Pomar Foundation
Fort Hood Real Property
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Gilead Sciences, Inc.
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Hudson News

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Lowe's Companies, Inc.
McAngus Goudebeck & Courie, LLC
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Operation Write Home
ORIX Foundation
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Pacific Daily News
Papa John's Pizza
Pensacola International Airport
Phi Gamma Delta Fraternity - National Office
Phil Long Audi
The Pine River Foundation
Rita's on the River
RSL Contractors



Rugged Races LLC
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Sanderson Farms, Inc.
Sanofi
The Schwan Food Company
Service Credit Union
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Spurs Sports and Entertainment
Texas Road House
Theta Chi National Fraternity
Triple J Enterprises, Inc.
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Mr. and Mrs. Christopher J. Weiler
WLA, Inc.
Zalec Familian and Lilian Levinson Foundation

\$10,000 - \$24,999

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AIG Europe
Airport Management Services
The Airpower Foundation
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American Red Cross
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Anthem, Inc.
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The Conestoga Road Foundation
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Dallas Rotary Club Foundation
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Dollar General
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DRS Technologies
David A. Duff
Duff Family Coal Fund
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Dye Family Foundation
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eps infrastructure and service GmbH
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Jan Gamboa
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The Goodnow Fund
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Guam Sports Events
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Mr. Donald Hinson
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E. W. Holden
Honey Baked Ham Japan
Jo Hopper
Huck Finn's Catfish Restaurant
Hugoton Foundation
Hulme Orthodontics
Hunt Family Foundation
Hunter Communications



Hyatt Hotels
Innomed, Inc.
Inventure Foods
IP Casino Resort & Spa
J.C. Penney
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Joe Myers Ford
Michael D. Johnson
Kelly Moore Paint Company Inc.
Ian Kennedy
KIDS
Kimberly-Clark Corporation
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Koridoor Tours
Kathryn Krause
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LendLease
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National Philanthropic Trust

Steve Newman
North Texas Square Dance Association
NV Energy Foundation
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Operation Homefront
Outlook Financial Group
Overseas Military Sales Corporation
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Rio Rio Cantina
Robert and Alice Bridges Foundation
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Rossi Family Foundation
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